



Jonas DEBRULLE

Ph.D., Management Sciences, Innovation and entrepreneurship

Associate Professor, Innovation and Entrepreneurship

j.debrulle@ieseg.fr

EDUCATION

- 2012** Ph.D., Management Sciences, Innovation and entrepreneurship, Queensland University of Technology, Australia
- 2012** Ph.D. in Business Economics, KU Leuven, Belgium
- 2005** Master in Applied Economics, KU Leuven, Belgium
- 2003** Bachelor in Applied Economics, KU Leuven, Belgium

PROFESSIONAL CERTIFICATION

Furman University Summer School, University of South Carolina, USA

RESEARCH INTERESTS

Business owner characteristics, New venture creation, Start-up knowledge management

PROFESSIONAL EXPERIENCE

ACADEMIC:

- 2020 - 2023** Director of Programmes, IÉSEG School of Management, France
- 2018 - 2020** Director of Post-Graduate Programmes, IÉSEG School of Management, France
- 2016 - 2018** Academic Director MIB Lille, IÉSEG School of Management, France
- 2015 - Present** Associate Professor of Management, IÉSEG School of Management, France
- 2014 - Present** Visiting Professor, KU Leuven, Leuven, Belgium
- 2014 - 2016** Track Coordinator Innovation & Entrepreneurship, IÉSEG School of Management, France
- 2013 - 2015** Academic Director IESEG Incubators, IÉSEG School of Management, France
- 2012 - 2014** Post-doctoral Researcher, KU Leuven, Leuven, Belgium
- 2012 - 2015** Assistant Professor of Management, IÉSEG School of Management, Paris, France
- 2011 - 2012** Doctoral Student, Queensland University of Technology, Brisbane, Australia

ACADEMIC:

2008 - 2012 Doctoral Student, KU Leuven, Leuven, Belgium

PROFESSIONAL:

2005 - 2008 Business Analyst - Functional Consultant, Delaware Consulting, Kortrijk, Belgium

COURSES TAUGHT

- (technology) entrepreneurship & new business development
- Entrepreneurship, Msc in international business
- Entrepreneurial manager, International mba
- Organizing for entrepreneurship
- A-z of entrepreneurship, Grande ecole (master cycle)
- International business strategy & csr, Msc in international business

INTELLECTUAL CONTRIBUTIONS

Papers in refereed journals

Published

Debrulle J., Steffens P., De Bock K., De Winne S., Maes J., (2023), Configurations of business founder resources, strategy and environment determining new venture performance, *Journal of Small Business Management*, 61(2), pp. 1023-1061

Gardiner E., Debrulle J., (2023), Are employer-dismissed older workers adequately compensated? Comparison of Australian and UK age discrimination and dismissal cases, *Journal of Industrial Relations*, 65(5), pp. 534–561

Rose M., Gardiner E., Debrulle J., (2022), A story of serial mediation: Intrapreneurship explained through a combination of individual and organisational factors, *Merits*, 2(1), pp. 46–58

Debrulle J., Maes J., Gardiner E., (2021), How Entrepreneurs Think: Financial Decisions for the Long or Short Term, *Journal of Business Strategy*, 42(4), pp. 233-239

Debrulle J., Maes J., Gardiner E., (2021), New Ventures : How Team Motivation Affects Financial Outcomes, *Journal of Business Strategy*, 42(6), pp. 367-373

Gardiner E., Debrulle J., (2021), Beware the politically skilled maverick: Political skill interacts with maverickism to predict unethical decision-making, *Management Decision*, 59(8), pp. 1990-2004

Debrulle J., (2016), The role of entrepreneurship in the context of career trajectories: Moving back into wage employment or into unemployment, *Labour: Review of Labour Economics and Industrial Relations*, 30(2), pp. 180-197

Debrulle J., Maes J., (2015), Start-ups' Internationalization: The Impact of Business Owners' Management Experience, Start-up Experience and Professional Network on Export Intensity, *European Management Review*, 12(3), pp. 171-187

Debrulle J., Maes J., Sels L., (2014), Start-ups' absorptive capacity: Does the owner's human and social capital matter?, *International Small Business Journal*, 32(7), pp. 777-801

Debrulle J., Maes J., Sels L., (2012), Identifying the entrepreneur in entrepreneurship: An overview of the research field with special emphasis on human and social capital, *Review of Business and Economic Literature*, 57(4), pp. 257-281

Vansteenkiste S., Debrulle J., Verbruggen M., Herremans W., Sels L., (2011), The effect of career reorientation on an individual's continued unemployment probability (De impact van heroriëntering op de verdere werkloosheidskans), Over.Werk, 21(3), pp. 66-79

Communications in refereed conferences

International

Debrulle J., Steffens P., De Winne S., De Bock K., Maes J., Sels L., (2018), *Exploring the deeper grounds of new venture performance: Adopting rule ensembles to identify configurations of founder resources, business strategy, and environmental conditions* ACERE Conference, Brisbane, Australia

Maes J., Leroy H., Deprez J., Debrulle J., (2018), *Time will tell: How changes in entrepreneurial intentions impact business graduates' innovative behavior at work* ACERE Conference, Brisbane, Australia

Maes J., Leroy H., Debrulle J., Deprez J., (2016), *Exploring the link between entrepreneurial intention and innovative job behavior: A study on young business graduates* Babson College Entrepreneurship Research Conference, Bodo, Norway

Weemaes S., Bruneel J., Debrulle J., Gaeremynck A., Verriest A., (2016), *Investigating the link between governance and long-term strategy making in start-ups* Babson College Entrepreneurship Research Conference, Bodo, Norway

Weemaes S., Bruneel J., Debrulle J., Gaeremynck A., Verriest A., (2015), *An empirical investigation of the impact of external knowledge sources on new firm growth* Academy of Management Meeting, Vancouver, Canada

Weemaes S., Gaeremynck A., Bruneel J., Verriest A., Debrulle J., (2015), *Consultants, outside board members, or both? An empirical investigation of the impact of external knowledge sources on new firm growth* Babson College Entrepreneurship Research Conference, Babson Park, USA

Debrulle J., De Bock K. W., De Winne S., Sels L., (2013), *Getting off on the right foot: Identifying persistent configurations of initial resources, strategy and environment that enable start-ups to achieve a sustainable competitive advantage* Babson College Entrepreneurship Research Conference, Lyon, France

Debrulle J., Maes J., Sels L., (2013), *The impact of absorptive capacity and business owner human and social capital on start-up international growth* EFMD Annual Conference, Madrid, Spain

Debrulle J., Maes J., Sels L., (2012), *Smells like team spirit: How experiential and motivational team composition affects start-up value added* ACERE DIANA Conference, Perth, Australia

Debrulle J., Maes J., Sels L., (2012), *Smells like team spirit: How founder team composition and entrepreneurship motivation affect start-up value added* Babson College Entrepreneurship Research Conference, Fort Worth, Texas, USA

Debrulle J., Maes J., Sels L., (2011), *The probability of self-employment exit: An event history analysis* AGSE International Entrepreneurship Research Exchange, Melbourne, Australia

Debrulle J., Verbruggen M., Maes J., Sels L., (2011), *A knowledge-based view on start-ups' export activities: The effect of business owner human and social capital* AGSE International Entrepreneurship Research Exchange, Melbourne, Australia

Debrulle J., Maes J., Sels L., (2010), *Organizational absorptive capacity: An empirical exploration of the role of the entrepreneur's human and social capital* AGSE International Entrepreneurship Research Exchange, Brisbane, Australia

Debrulle J., Leroy H., Maes J., Meuleman M., Sels L., (2009), *Gender effect on entrepreneurial intentions. A TPB multi-group analysis at factor and indicator level* Academy of Management Annual Meeting, Chicago, Illinois, USA

Non-refereed proceedings

Published

Debrulle J., Maes J., Sels L., (2012), Smells like team spirit: How founder team composition and entrepreneurship motivation affect start-up value added., in: Papavasiliou, G(Eds.) in *Frontiers of Entrepreneurship Research, Babson College, Wellesley, chapter 10*

Books

Published

Debrulle J., Maes J., (2014), *The act of creating new value: Positioning the independent and corporate entrepreneurship domain*, 9781308118390, McGraw-Hill, London, 111 pages

Debrulle J., (2014), *Writing effective business plans*, 9789033495908, Acco, Leuven, 220 pages

Sels L., Debrulle J., Maes J., (2008), *Enterprising Flanders: Start-ups revisited (Ondernemend Vlaanderen: Startende ondernemingen onder de loep)*, 9789086791477, Roularta books, Roeselare, 357 pages

Chapters in books

Published

Gardiner E., Debrulle J., (2021), Intrapreneurship and wellbeing in organisations, in: Wall, T., Cooper, C.L., Brough, P.(Eds.), *The SAGE Handbook of Organisational Wellbeing*, 978-1-5297-0486-0, Sage Publishing, London, chapter 13, pp. 184-198

Debrulle J., Maes J., Sels L., (2011), The effect of a business owner's human and social capital on the start-up's export activities (Het effect van het menselijk en sociaal kapitaal van de bedrijfseigenaar op de exportactiviteiten van de startende onderneming), in: Manigart, S.(Eds.), *Grenzeloos ondernemen in Vlaanderen*, 9799081659000, STOIO, Gent, chapter 3, pp. 63-90

Debrulle J., Maes J., Verbruggen M., Sels L., (2011), Once self-employed, always self-employed? A search for demographic and career-related exit determinants of pulled and pushed self-employed individuals (Eenmaal zelfstandige, altijd zelfstandige? Een onderzoek naar de demografische en loopbaangerelateerde uitstroomfactoren van vrijwillige en noodgedwongen zelfstandigen), in: Manigart, S.(Eds.), *Ondernemen tussen wetenschap en beleid in Vlaanderen*, 9789081659017, STOIO, Gent, chapter 7, pp. 162-188

Research reports

Debrulle J., Maes J., (2014), *De weg naar bedrijfscreatie: Een toelichting van het ondernemerschapstraject en profiel van jonge ondernemers in Vlaanderen*, STORE: Steunpunt Ondernemen en Regionale Economie (Flemish Government), 21 pages

Debrulle J., Maes J., (2014), *Smells like team spirit? How entrepreneurial founding team motivations affect new venture financial and innovation performance*, STORE: Steunpunt Ondernemen en Regionale Economie (Flemish Government), 25 pages

Debrulle J., De Winne S., De Bock K., (2013), *Goed begonnen is half gewonnen: Hoe combinaties van initiële resources, strategie en omgeving startende vennootschappen toelaten een duurzaam competitief voordeel op te bouwen*, STORE: Steunpunt Ondernemen en Regionale Economie (Flemish Government), 21 pages

Debrulle J., De Ruytter S., Konings J., (2012), *De determinanten van firma groei in Vlaanderen*, STORE: Steunpunt Ondernemen en Regionale Economie (Flemish Government), 22 pages

GRANTS AND HONORS

Award

- 2020 Best Teacher Recognition 2021, KU Leuven, Belgium
- 2018 Best Quantitative Paper, ACERE - Australian Centre for Entrepreneurship Research Exchange, Australia
- 2018 Best Teacher Recognition 2019, KU Leuven, Belgium
- 2016 Best Teacher Recognition 2017, KU Leuven, Belgium
- 2014 Best Teacher Recognition 2015, KU Leuven, Belgium
- 2010 Best Quantitative Paper, AGSE International Entrepreneurship Research Exchange, Australia

Honor

- 2013 Koninklijke Vlaamse Academie van België voor Wetenschappen en Kunsten, Unknown

PROFESSIONAL MEMBERSHIPS

2013 - 2016 Reseau Entreprendre Nord, France

2013 - 2015 OptimRezo, France

EDITORIAL ACTIVITY

Reviewer in an academic journal

2013 International Small Business Journal, United Kingdom

2013 Small Business Economics, United Kingdom

PROFESSIONAL SERVICE

Involvement in a board of Directors

2018 Member of the IESEG Board of Directors, France

RESEARCH ACTIVITIES

COMMITTEE CHAIR

Head of a school project

2018 Director of Post-Graduate Programs, IÉSEG School of Management, France

2016 - 2018 MIB Director Lille, IÉSEG School of Management, France

2013 - 2015 Academic Director IESEG Incubators, IÉSEG School of Management, France

2013 - 2016 PCE Program Management, IÉSEG School of Management, France

Organizer of a workshop

2016 - 2016 Professional Advisory Board en Entrepreneuriat , IÉSEG School of Management, France

Supervision of Ph.D. Thesis:

2013 Director, Start-up corporate governance, KU Leuven