# LIST OF COURSE FOR INCOMING CHANGE STUDE

# SPRING 2025 22/11/2024

# **BACHELOR - LILLE**



EMPOWERING CHANGEMAKERS FOR A BETTER SOCIETY

# **SPRING 2025**

## **Exchange students**

Syllabi and more details on courses offered to incoming exchange students can be found on: <u>https://www.ieseg.fr/en/international/study-at-ieseg-in-exchange/course-list/</u>

All courses offered through the Exchange Program are within the 5-year Grande Ecole Program (PGE).

In Fall 2020, we launched our <u>redesigned Grande Ecole Program</u> (PGE), and we implemented the last changes in 2022/2023 on the curriculum of the Bachelor cycle of the Program.

From now, incoming exchange students at bachelor level will choose courses from the <u>6<sup>th</sup> semester</u> of our Bachelor cycle, <u>taught BOTH in Fall and Spring semesters</u>, which is aimed at acquiring a holistic international experience. They will share classes with IÉSEG students, spending a significant amount of time with subjects of international, social, and cultural importance. The semester will be partly made up of electives.

#### What should students keep in mind for their course selection?

- Credits
  - A regular semester load is 30 ECTS credits (European Credit Transfer System), and we accept a minimum of 20 ECTS from incoming exchange students. Students should make sure they know how many credits they need to validate.
  - In case students need less than 20 ECTS, we request official emails from Home University Coordinators.
  - Courses vary from 2 to 6 ECTS, so students should take between 8 and 12 courses to reach 30 ECTS.
- Format
  - EXT: Extensive (semester long course) / INT: Intensive (1-week course)
- Course availability
  - $\circ$   $\;$   $\;$  Bachelor students have access to Bachelor courses only (our Bachelor cycle is 3 years).
  - Students with a Bachelor in 4 years at their home university coming to IESEG during their fourth year will choose between either our Bachelor OR Master-level courses. These offers cannot be mixed.
  - Master students have access to Master courses only.
- Bachelor level courses
  - Incoming Bachelor exchange students will have access to Core Courses (CC) and Electives courses (OE) from the 6<sup>th</sup> semester of our Bachelor cycle, taught both in Fall and Spring semesters.
  - Students will be required to rank their preferred courses.
  - Courses will be assigned according to course availability while respecting the students' preferences as much as possible.
  - For some universities, the transfer of credits will be facilitated if students take 6 ECTS credit courses (equivalent to 3 credits in the USA and Canada). In this case, students should choose in priority these 6 ECTS courses in your list.
- Master level courses
  - The Master cycle of the PGE is a Master in Management, with 7 majors and 11 specializations.
  - Incoming exchange students have access to the same Core Courses and Specialization Core Courses as IÉSEG students.
  - Incoming Master exchange students will be required to choose between 2 options:
    - Option 1 : Compulsory core Courses (CC)+ Compulsory courses (SCC) depending on the chosen specialization
    - Option 2: Compulsory core Courses (CC) + International Electives (IE)
  - Courses will be assigned according to course availability while respecting the students' preferences as much as possible.

- French language Courses /Bachelor & Master level students
  - FLE (Français Langue Etrangère) courses are 2 ECTS.
  - They are available to all incoming exchange students, and not mandatory.
  - Registered students will receive details for an online language test, which will be used to enroll them in FLE courses.
  - The FLE elective course BIEN PRONONCER LE FRANCAIS 0521 is available to Level 1 and Level 2 students only.
  - The course ATELIER INTERCULTUREL DE CONVERSATION 3318 is available to Level 3 students only.
  - The FLE elective course PRÉPARATION AU DELF B1 ET B2 0520 is available to Level 4 students only.
  - There are no Business courses taught in French.

#### • "Track" or "Field" of studies

TRACK NAME	TRACK
Audit, Control, Accounting	ACC
CSR and Sustainability	CSRS
Personal Development / People Competencies	DEV
Economics	ECO
Entrepreneurship	ENT
Finance	FIN
General Management & Strategy Consulting	GMSC
Human Ressources Management	HRM
International Economy	IBE
Innovation and Entrepreneurship	INNO/ENT
Intercultural competences	ITC
French as a Foreign Language	LAN_FRE
Law	LAW
Management of Information Systems	MIS
Marketing	МКТ
Negotiation	NEG
Operations Management	OPS
Quantitative Methods	QMS
Strategy and Sustainability	STS

#### **Online course registration**

**Exchange students will register for their course preferences online prior to their arrival in France.** The students will receive further information regarding the course registration by email as soon as the semester start gets closer. Students should be careful about announced deadlines.

## **Double Degree Exchange students:**

Please note the Majors from our *Master in Management (PGE)* (Lille & Paris):

DEPARTMENT	TRACK	MASTER - MAJORS	MAJOR CODE
MARKETING & SALES	MKT	Marketing	МКТ
NEGOTIATION	NEG	International Negotiation and Sales	NEG
INNOVATION, ENTREPRENEURSHIP and INFORMATION SYSTEMS	ENT	Innovation & Entrepreneurship	IENT
OPERATIONS MANAGEMENT	OPS	Operations & Supply Chain Management	OPS
FINANCE	FIN	Finance	FIN
ACCOUNTING	ACC	Financial Management and Control	ACC
PEOPLE, ORGANIZATIONS AND NEGOTIATION	HRM	General Management & Strategic Consulting	GMSC

There are no Majors at Bachelor level.

Double Degree students coming through exchange agreements at IÉSEG will be considered as regular IÉSEG degree-seeking students (bachelor and master level).

When required by the Program, these students will choose courses through tools and processes used for regular Grande Ecole Program or Bachelor in International Business degree-seeking students, not through the exchange program tools.

Double Degree students will receive further information regarding the course registration by email as soon as the semester start gets closer. Students should be careful about announced deadlines.

#### **BACHELOR - Lille Campus**

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INTRODUCTION TO DATA SCIENCE 323: [ONLINE WITH LE WAGON]     2325     MIS     0.E     EXT     5.6     1       SUSTAINABULTY AD LOTATU MORE AND STRATEGY 2745     MIS     0.E     INT     5.6     2       SUSTAINABULTY AD LOTATU MORE AND STRATEGY 2745     MIS     0.E     INT     5.6     2       APPLED MARKETING 3745     MIS     0.E     INT     5.6     2       CONSUMER EXCLEMENCE 2560     2765     MKT     0.E     INT     5.6     2       CONSUMER EXCLEMENCE 2560     2560     MKT     0.E     INT     5.6     2       CONSUMER EXCLEMENCE 2560     3793     MKT     0.E     INT     5.6     2       CONSULT EXPORT. SELLING AND NECOTATION 3793     3793     MKT     0.E     INT     5.6     2       INPORT-EXPORT. SELLING AND NECOTATION 2777     MKT     0.E     INT     5.6     2       UNDER MARKETING 6670     0.670     MKT     0.E     INT     5.6     2       ONDIEL MARKETING 672     0.674     MKT     0.E     INT     5.6 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>							
TECHNOLOGY AND STRATEGY 2745     OE     INT     S6     2       APPLIED MARKETING ANALYSIS 2754     CPC     MKT     OE     INT     S6     6       CONSUMER BEHAVIOR: NEW TERIOS 2765     MKT     OE     INT     S6     2       CRONS CULTURAL MARKETING 3160     2560     MKT     OE     INT     S6     2       CROSS CULTURAL MARKETING 3160     3160     MKT     OE     INT     S6     2       CROSS CULTURAL MARKETING 3160     0668     MKT     OE     INT     S6     2       CROSS CULTURAL MARKETING 3160     0707     MKT     OE     INT     S6     2       CROSS CULTURAL MARKETING 300     S0670     MKT     OE     INT     S6     2       MOBIE MARKETING 6071     OES1     MKT     OE     INT     S6     2       PRODUCT INNOVATION 674     070     MKT     OE     INT     S6     2       PROUCT INNOVATION 674     071     S6     2     2     S6     2       OMIGE MARKETING 3030		2325	MIS	OE	EXT	S6	1
APPLIED MARKETING AAUXISS 2754     NKT     OE     EXT     56     6       CONSUMRE BARKADIOR: NEW TRENDS 2755     NKT     OE     INT     56     2       CONSUMRE BARKADIOR: NEW TRENDS 2755     NKT     OE     INT     56     2       CRM AND INTERNATIONAL CUSTOMER EXCELLENCE 2560     NKT     OE     INT     56     2       CRM SCULTURAL MARKETING 3160     NKT     OE     INT     56     2       GLOBAL BRAND MANAGEMENT OG68     NKT     OE     INT     56     2       GLOBAL BRAND MANAGEMENT OG68     NKT     OE     INT     56     2       INTERNATIONAL PURCHASING AND SUPPLY MANAGEMENT 2775     CMT     OE     INT     56     2       NUDEE MARKETING 6301     0671     MKT     OE     INT     56     2       NUDEE MARKETING 6308     MARETING 508     2     INT     56     2       OMICHANNEL MARKETING 308     MKT     OE     INT     56     2       PRODUCT INOVATION 674     0674     MKT     OE     INT     56							
CONSUMER BEHAVOR. NEW TRENDS 2765     INT     56     INT     56     2       CIM AND INTERNATIONAL CUSTOMER EXCELLENCE 2560     MKT     0E     EXT     56     2       CROSS CULTURAL MARKETING 3160     3160     MKT     0E     INT     56     2       DIGITAL LEADERSHIP AND INNOVATION 3793     3793     MKT     0E     INT     56     2       CINES CULTURAL MARKETING 5160     2077     MKT     0E     INT     56     2       INPORT-EXPORT: SELLING AND NEGOTATING 2777     56     20     INT     56     2       MOBILE MARKETING 0670     0670     MKT     0E     INT     56     2       NUDGE MARKETING 3008     0671     MKT     0E     INT     56     2       ROUCIT INNOVATION 8674     0674     MKT     0E     INT     56     2       PRODUCT INNOVATION 8674     0674     MKT     0E     INT     56     2       PROUCT INNOVATION 8674     06813     MKT     0E     INT     56     2       DOCI							
CRM AND INTERNATIONAL CUSTOMER EXCELLENCE 2560     2560     MRT     0E     EXT     56     2       CROSS CULTURAL MARKETING 3160     3193     MKT     0E     INT     56     2       GLOBAL BRAND MANAGEMENT 0668     3793     MKT     0CE     INT     56     2       GLOBAL BRAND MANAGEMENT 0668     0668     MKT     0CE     INT     56     2       INTERNATIONAL PURCHASING AND SUPPLY MANAGEMENT 2768     2777     MKT     0E     INT     56     2       MOBILE MARKETING 0670     0671     MKT     0E     INT     56     2       MODICT MANAGEMENT 2737     054     0671     MKT     0E     INT     56     2       MOBILE MARKETING 0671     0671     MKT     0E     INT     56     2       OMUCT INNOVATION 0574     0671     MKT     0E     INT     56     2       PRODUCT INNOVATION 0674     0614     MKT     0E     INT     56     2       SOCIAL MEDIA MARKETING 2240     175     2     2     1117 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
CROSS CULTURAL MARKETING 3160     MKT     OE     INT     S6     2       DIGITAL LEADERSHIP AND INNOVATION 3793     MKT     OE     INT     S6     2       CIGAL BRAND MANAGEMENT 0668     0668     MKT     CC     INT     S6     2       LIAPORT-EXPORT: SELLING AND NEGOTATING 2777     MKT     OE     INT     S6     2       INTERNATIONAL PURCHASING AND SUPPLY MANAGEMENT 2768     2777     MKT     OE     INT     S6     2       MOBIE MARKETING 670     0670     MKT     OE     INT     S6     2       OMICHANNEL MARKETING 6371     0E     INT     S6     2       OMUCHANAGEMENT 2737     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 240     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 240     MKT     OE     INT     S6     2 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
GLOBAL BRAND MANAGEMENT 0668     MKT     C.C.     INT     S6     2       IMPORT-EXPORT. SELLING AND NEGOTIATING 2777     MKT     OE     INT     S6     2       INTERNATIONAL PURCHASING AND SUPPLY MANAGEMENT 2768     2768     MKT     OE     INT     S6     2       MOBILE MARKETING 0670     0671     MKT     OE     INT     S6     2       MUDGE MARKETING 0671     0671     MKT     OE     INT     S6     2       OMICHANNEL MARKETING 3808     3808     MKT     OE     INT     S6     2       PRODUCT INNOVATION 0674     0674     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     2737     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2420     2782     NEG     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2775     2782     NEG     OE     INT     S6     2       SOCIAL MEDIA MARKETING 240     1NT     S6     2     1NT     S6     2							
IMPORT-SEVIDIT: SELLING AND NEGOTATING 2777     MKT     OE     INT     \$6     2       INTERNATIONAL PURCHASING AND SUPPLY MANAGEMENT 2768     2768     MKT     OE     INT     \$6     2       NUDER MARKETING 670     0670     MKT     OE     INT     \$6     2       NUDER MARKETING 670     0671     MKT     OE     INT     \$6     2       OMOLICA MARKETING 670     0671     MKT     OE     INT     \$6     2       OMOLICA MARKETING 6870     0674     MKT     OE     INT     \$6     2       PRODUCT INNOVATION 0674     0674     MKT     OE     INT     \$6     2       PRODUCT MANAGEMENT 2737     2240     MKT     OE     INT     \$6     2       GEOPOLITICS 2782     NEG     OE     INT     \$6     2       MEGOTIATING INTERNATIONAL POLITICAL AGREEMENTS 2729     2729     NEG     OE     INT     \$6     2       DIGTAL MEDIA TOR X ANAGEMENT 2791     2779     NEG     OE     INT     \$6     2 <tr< td=""><td>DIGITAL LEADERSHIP AND INNOVATION 3793</td><td>3793</td><td>MKT</td><td>OE</td><td></td><td>S6</td><td>2</td></tr<>	DIGITAL LEADERSHIP AND INNOVATION 3793	3793	MKT	OE		S6	2
INTERNATIONAL PURCHASING AND SUPPLY MANAGEMENT 2768     MKT     OE     INT     S6     2       MOBILE MARKETING 0670     MKT     OE     INT     S6     2       NUDGE MARKETING 0671     0670     MKT     OE     INT     S6     2       OMINICHANNEL MARKETING 0871     0671     MKT     OE     INT     S6     2       PRODUCT INNOVATION 0674     0674     MKT     OE     INT     S6     2       PRODUCT INNOVATION 0674     0737     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     MAKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2272     Z782     NEG     OE     INT     S6     2       SOCIAL MEDIA MARKETING 240     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 272     Z782     NEG     OE     INT     S6     2       SOCIAL MEDIA MARKETING 242     Z782     NEG							
MOBILE MARKETING 0670     MKT     OE     INT     S6     2       NUDGE MARKETING 0671     0671     MKT     OE     INT     S6     2       OMNICHANKETING 3808     3808     MKT     OE     INT     S6     2       PRODUCT INNOVATION 0674     0674     MKT     OE     INT     S6     2       PRODUCT MANAGEMENT 2737     0671     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     2737     MKT     OE     INT     S6     2       THE INTERNATIONAL PURCHASER 0813     0813     MKT     OE     INT     S6     2       GEOPOLITICS 2782     NEG     OE     INT     S6     2       DAGITAL ORL AGREEMENTS 2729     2729     NEG     OE     INT     S6     2       DIGTAL OPERATIONS MANAGEMENT 2791     0PS     OE     INT     S6     2       DIGTAL OPERATIONS MANAGEMENT 2791     0PS     OE     INT     S6     2       DIGTAL OPERATIONS MANAGEMENT 2791     0PS     OE <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
NUDGE MARKETING 0671     MKT     OE     INT     S6     2       OMNICHANNEL MARKETING 3808     MKT     OE     INT     S6     2       PRODUCT MNAAGEMENT 2737     MKT     OE     INT     S6     2       PRODUCT MNAAGEMENT 2737     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     2737     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     0     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     0     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING ALPRICHASER 0813     0813     MKT     OE     INT     S6     2       REGOTIATING INTERNATIONAL PURCHASER 0813     2782     NEG     OE     INT     S6     2       NEGOTIATING INTERNATIONAL PURCHASER 0813     02755     NEG     OE     INT     S6     2       NEGOTIATING INTERNATIONAL PURCHASES PROFESSIONALS USING EXCEL/VBA 0874     0791     OPS     OE     INT     S6     2							
OMNICHANNEL MARKETING 3808     MKT     OE     INT     S6     2       PRODUCT INNOVATION 0674     OE     INT     S6     2       PRODUCT INNOVATION 0674     OE     INT     S6     2       PRODUCT MNAGEMENT 2737     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     2240     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 240     2240     MKT     OE     INT     S6     2       THE INTERNATIONAL PURCHASER 0813     0813     MKT     OE     INT     S6     2       GEOPOLITICS 2782     NEG     OE     INT     S6     2       NEGOTIATING INTERNATIONAL POLITICAL AGREEMENTS 2729     NEG     OE     INT     S6     2       DATA ANALYTICS FOR BUSINESS PROFESSIONALS USING EXCEL/VBA 0874     0874     OPS     OE     INT     S6     2       DIGTAL OPERATIONS MANAGEMENT 2791     0PS     OE     INT     S6     2       INTERNATIONAL SUPLY CHAIN MANAGEMENT 3161     3161     OPS     OE							
PRODUCT MANAGEMENT 2737     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     MKT     OE     INT     S6     2       SOCIAL MEDIA MARKETING 2240     MKT     OE     INT     S6     2       THE INTERNATIONAL PURCHASER 0813     0K1T     OE     INT     S6     2       GEOPOLITICS 2782     2782     NEG     OE     INT     S6     2       NEGOTIATING INTERNATIONAL POLITICAL AGREEMENTS 2729     2782     NEG     OE     EXT     S6     4       PSYCHOLOGY OF THE NEGOTIATOR 2755     DREG     OE     INT     S6     2       DIGITAL OPERATIONS MANAGEMENT 2791     0PS     OE     INT     S6     2       DIGITAL OPERATIONS MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       INTERNATIONAL SUPPLY CHAIN MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       INTERNATIONAL SUPPLY CHAIN MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       INTERNATIONAL SUPPLY CHAIN MANAG							
SOCIAL MEDIA MARKETING 2240     MKT     OE     INT     S6     2       THE INTERNATIONAL PURCHASER 0813     0813     MKT     OE     INT     S6     2       REGOTIATING INTERNATIONAL PURCHASER 0813     021     MKT     OE     INT     S6     2       NEGOTIATING INTERNATIONAL POLITICAL AGREEMENTS 2729     2729     NEG     OE     INT     S6     2       NEGOTIATING INTERNATIONAL POLITICAL AGREEMENTS 2729     2729     NEG     OE     INT     S6     2       NEGOTIATOR 2755     NEG     OE     INT     S6     2       DATA ANALYTICS FOR BUSINESS PROFESSIONALS USING EXCEL/VBA 0874     0874     OPS     OE     INT     S6     2       DIGTAL OPERATIONS MANAGEMENT 2791     2791     OPS     OE     INT     S6     2       GLOBAL SUSTAINABILITY & OPERATIONS MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       INTERNATIONAL SUPPLY CHAIN MANAGEMENT AND LOGISTICS 2767     2767     OPS     OE     INT     S6     2       PRODUCTION PLANING AND CONTROL 2738 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>							
THE INTERNATIONAL PURCHASER 0813     MKT     OE     INT     S6     2       GEOPOLITICS 2782     7272     NEG     OE     INT     S6     2       GEOPOLITICS 2782     7272     NEG     OE     INT     S6     2       DEGOTIATION LPOLITICAL AGREEMENTS 2729     NEG     OE     EXT     S6     4       PSYCHOLOGY OF THE NEGOTIATOR 2755     NEG     OE     INT     S6     2       DATA ANALYTICS FOR BUSINESS PROFESSIONALS USING EXCEL/VBA 0874     0874     0PS     OE     INT     S6     2       GLOBAL SUSTAINABILITY & OPERATIONS MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       GLOBAL SUSTAINABILITY & OPERATIONS MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       INTERNATIONAL SUPPLY CHAIN MANAGEMENT ADPLOGISTICS 2767     2767     OPS     CC     EXT     S6     2       PRODUCTION PLANNING AND CONTROL 2738     005     OE     INT     S6     2       SUSTAINABLE SUPPLY CHAIN MANAGEMENT 2744     0744     OPS     OE     EX							
GEOPOLITICS 2782     2782     NEG     OE     INT     S6     2       NEGOTIATING INTERNATIONAL POLITICAL AGREEMENTS 2729     NEG     OE     EXT     S6     4       PSYCHOLOGY OF THE NEGOTIATOR 2755     NEG     OE     EXT     S6     4       DATA ANALYTICS FOR BUSINESS PROFESSIONALS USING EXCEL/VBA 0874     0874     OPS     OE     INT     S6     2       DIGITAL OPERATIONS MANAGEMENT 2791     0PS     0E     INT     S6     2       GLOBAL SUSTAINABILITY & OPERATIONS MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       INTERNATIONAL SUPPLY CHAIN MANAGEMENT AND LOGISTICS 2767     2767     OPS     OC     EXT     S6     2       PEOPLE MANAGEMENT: APPLICATIONS IN OPERATIONS 3803     3803     OPS     OE     INT     S6     2       SUSTAINABLE SUPPLY CHAIN MANAGEMENT 7244     OPS     OE     INT     S6     2       PRODUCTION PLANNING AND CONTROL 2738     02734     OPS     OE     EXT     S6     6       DOTIMIZATION TECHNIQUES 2732     2732     QMS							2
NEGOTIATING INTERNATIONAL POLITICAL AGREEMENTS 2729     NEG     OE     EXT     S6     4       PSYCHOLOGY OF THE NEGOTIATOR 2755     NEG     OE     INT     S6     2       DATA ANALYTICS FOR BUSINESS PROFESSIONALS USING EXCEL/VBA 0874     0874     OPS     OE     INT     S6     2       DIGITAL OPERATIONS MANAGEMENT 2791     0PS     OE     INT     S6     2       GLOBAL SUSTAINABILITY & OPERATIONS MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       INTERNATIONAL SUPPLY CHAIN MANAGEMENT AND LOGISTICS 2767     2767     OPS     OE     INT     S6     2       PRODUCTION PLANNING AND CONTROL 2738     3803     OPS     OE     INT     S6     2       OPTIMIZATION TECHNING AND CONTROL 2738     2738     OPS     OE     EXT     S6     6       OPTIMIZATION TECHNING AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2732     QMS     OE     EXT     S6     2       DOCUMENTARIES, FILMS AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2790     STS     OE     INT     S6     2							2
PSYCHOLOGY OF THE NEGOTIATOR 2755     NEG     OE     INT     S6     2       DATA ANALYTICS FOR BUSINESS PROFESSIONALS USING EXCEL/VBA 0874     0874     OPS     OE     INT     S6     2       DIGTAL OPERATIONS MANAGEMENT Z791     OPS     OE     INT     S6     2       GLOBAL SUSTAINABILITY & OPERATIONS MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       INTERNATIONAL SUPPLY CHAIN MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       PRODUCTION PLANNAGEMENT AND LOGISTICS 2767     2767     OPS     CC     EXT     S6     3       PRODUCTION PLANNING AND CONTROL 2738     3803     OPS     OE     INT     S6     2       SUSTAINABLE SUPPLY CHAIN MANAGEMENT 2744     2744     OPS     OE     EXT     S6     6       OPTIMIZATION TECHNIQUES 2732     QMS     OE     EXT     S6     6       OPTIMIZATION TECHNIQUES 2732     QMS     OE     EXT     S6     6       OPTIMIZATION TECHNIQUES 2732     QMS     OE     EXT     S6							
DIGITAL OPERATIONS MANAGEMENT 2791     OPS     OE     INT     S6     2       GLOBAL SUSTAINABILITY & OPERATIONS MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       GLOBAL SUSTAINABILITY & OPERATIONS MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       INTERNATIONAL SUPPLY CHAIN MANAGEMENT AND LOGISTICS 2767     OPS     C.C     EXT     S6     2       PRODUCTION PLANNING AND CONTROL 2738     OPS     OPS     OPS     OE     INT     S6     2       SUSTAINABLE SUPPLY CHAIN MANAGEMENT 2744     OPS     OE     EXT     S6     6       OPTIMIZATION TECHNIQUES 2732     QMS     OE     EXT     S6     6       DOCUMENTARIES, FILMS AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2732     QMS     OE     EXT     S6     2       DOCUMENTARIES, FILMS AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2790     STS     OE     INT     S6     2       DICUMENTARIES, FILMS AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2770     STS     OE     EXT     S6     2 <td>PSYCHOLOGY OF THE NEGOTIATOR 2755</td> <td></td> <td></td> <td>OE</td> <td>INT</td> <td></td> <td></td>	PSYCHOLOGY OF THE NEGOTIATOR 2755			OE	INT		
GLOBAL SUSTAINABILITY & OPERATIONS MANAGEMENT 3161     3161     OPS     OE     INT     S6     2       INTERNATIONAL SUPPLY CHAIN MANAGEMENT AND LOGISTICS 2767     2767     OPS     CC     EXT     S6     3       PEOPLE MANAGEMENT AND LOGISTICS 2767     2767     OPS     CC     EXT     S6     3       PRODUCTION PLANNING AND CONTROL 2738     3803     OPS     OE     INT     S6     2       SUSTAINABLE SUPPLY CHAIN MANAGEMENT 2744     2738     OPS     OE     EXT     S6     6       OPTIMIZATION TECHNIQUES 2732     QMS     OE     EXT     S6     6       DOULMENTARIES, FILMS AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2732     QMS     OE     EXT     S6     2       DOULMENTARIES, FILMS AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2790     STS     OE     INT     S6     2       DOULMENTARIES, FILMS AND SUSTAINABLITY: THE GOOD, THE BAD, THE UGLY 2790     2790     STS     OE     INT     S6     2       INTERNATIONAL BUSINESS STRATEGIES 2772     3798     STS     OE     EXT     S							
INTERNATIONAL SUPPLY CHAIN MANAGEMENT AND LOGISTICS 2767     2767     OPS     CC     EXT     S6     3       PEOPLE MANAGEMENT: APPLICATIONS IN OPERATIONS 3803     0PS     0E     INT     S6     2       PRODUCTION PLANNING AND CONTROL 2738     2738     0PS     0E     EXT     S6     2       SUSTAINABLE SUPPLY CHAIN MANAGEMENT 2744     0PS     0E     EXT     S6     6       OPTIMIZATION TECHNIQUES 2732     2732     QMS     0E     EXT     S6     6       DOCUMENTARIES, FLIMS AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2732     QMS     0E     EXT     S6     2       THICS OF ARTIFICIAL INTELLIGENCE 3798     0FS     0E     EXT     S6     2       THICS OF ARTIFICIAL INTELLIGENCE 3772     378     STS     0E     EXT     S6     3       MANAGING NON-PROFIT ORGANIZATIONS: CSR & SPONSORSHIP STRATEGIES 2731     2731     STS     0E     EXT     S6     2							
PEOPLE MANAGEMENT: APPLICATIONS IN OPERATIONS 3803     OPS     OE     INT     S6     2       PRODUCTION PLANING AND CONTROL 2738     0738     OPS     OE     EXT     S6     2       SUSTAINABLE SUPPLY CHAIN MANAGEMENT 2744     OPS     OE     EXT     S6     6       OPTIMIZATION TECHNIQUES 2732     QMS     OE     EXT     S6     6       DOCUMENTARIES, FILMS AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2790     STS     OE     INT     S6     2       ETHICS OF ARTIFICIAL INTELLIGENCE 3798     3798     STS     OE     EXT     S6     2       INTERNATIONAL BUSINESS STRATEGIES 2772     2772     STS     OE     EXT     S6     2       MANAGING NON-PROFIT ORGANIZATIONS: CSR & SPONSORSHIP STRATEGIES 2731     2731     STS     OE     EXT     S6     2							
PRODUCTION PLANNING AND CONTROL 2738     OPS     OE     EXT     S6     2       SUSTAINABLE SUPPLY CHAIN MANAGEMENT 2744     OPS     OE     EXT     S6     6       OPTIMIZATION TECHNIQUES 2732     QMS     OE     EXT     S6     6       DOCUMENTARIES, FILMS AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2790     STS     OE     INT     S6     2       ETHICS OF ARTIFICIAL INTELLIGENCE 3798     STS     OE     INT     S6     2       INTERNATIONAL BUSINESS STRATEGIES 2772     2772     STS     OE     EXT     S6     2       MANAGING NON-PROFIT ORGANIZATIONS: CSR & SPONSORSHIP STRATEGIES 2731     2771     STS     OE     EXT     S6     2							
SUSTAINABLE SUPPLY CHAIN MANAGEMENT 2744     OPS     OE     EXT     S6     6       OPTIMIZATION TECHNIQUES 2732     QMS     OE     EXT     S6     6       DOCUMENTARES, FILMS AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2730     STS     OE     INT     S6     2       ETHICS OF ARTIFICIAL INTELLIGENCE 3798     3798     STS     OE     EXT     S6     3       INTERNATIONAL BUSINESS STRATEGIES 2772     STS     CC     EXT     S6     3       MANAGING NON-PROFIT ORGANIZATIONS: CSR & SPONSORSHIP STRATEGIES 2731     2731     STS     OE     EXT     S6     2							
DOCUMENTARIES, FILMS AND SUSTAINABILITY: THE GOOD, THE BAD, THE UGLY 2790     2790     STS     OE     INT     S6     2       ETHICS OF ARTIFICIAL INTELLGENCE 3798     3798     STS     OE     EXT     S6     2       INTERNATIONAL BUSINESS STRATEGIES 2772     3775     CC     EXT     S6     3       MANAGING NON-PROFIT ORGANIZATIONS: CSR & SPONSORSHIP STRATEGIES 2731     2731     STS     OE     EXT     S6     2							
ETHICS OF ARTIFICIAL INTELLIGENCE 3798     OE     EXT     S6     2       INTERNATIONAL BUSINESS STRATEGIES 2772     STS     CC     EXT     S6     3       MANAGING NON-PROFIT ORGANIZATIONS: CSR & SPONSORSHIP STRATEGIES 2731     2731     STS     OE     EXT     S6     2							
INTERNATIONAL BUSINESS STRATEGIES 2772     STS     CC     EXT     S6     3       MANAGING NON-PROFIT ORGANIZATIONS: CSR & SPONSORSHIP STRATEGIES 2731     2731     STS     OE     EXT     S6     2							
MANAGING NON-PROFIT ORGANIZATIONS: CSR & SPONSORSHIP STRATEGIES 2731     2731     STS     OE     EXT     S6     2							
	RESPONSIBLE LEADERSHIP 2361	2361	STS	OE	INT	56 56	2

### French language courses - Lille and Paris

Course Title	Code	Campus	Туре	Format	Track	Language	ECTS
FRANCAIS LANGUE ETRANGERE (NIVEAU 1) 3457	3457	L	OC	EXT	LAN_FRE	FRE	2
FRANCAIS LANGUE ETRANGERE (NIVEAU 2) 3458	3458	L	OC	EXT	LAN_FRE	FRE	2
FRANCAIS LANGUE ETRANGERE (NIVEAU 3) 3459	3459	L	OC	EXT	LAN_FRE	FRE	2
FRANCAIS LANGUE ETRANGERE (NIVEAU 4) 3460	3460	L	OC	EXT	LAN_FRE	FRE	2
BIEN PRONONCER LE FRANCAIS 0521 (LEVEL 1 OR 2 ONLY)	0521	L	OC	EXT	LAN_FRE	FRE	1
PREPARATION AU DELF B1 ET B2 0520 (LEVEL 4 ONLY)	0520	L	OC	EXT	LAN_FRE	FRE	2
ATELIER INTERCULTUREL DE CONVERSATION 3318 (LEVEL 3 ONLY)	3318	L	0C	EXT	LAN_FRE	FRE	2
FRANCAIS LANGUE ETRANGERE (NIVEAU 1) 3457	3457	Ρ	OC	EXT	LAN_FRE	FRE	2
FRANCAIS LANGUE ETRANGERE (NIVEAU 2) 3458	3458	Р	OC	EXT	LAN_FRE	FRE	2
FRANCAIS LANGUE ETRANGERE (NIVEAU 3) 3459	3459	Ρ	OC	EXT	LAN_FRE	FRE	2
FRANCAIS LANGUE ETRANGERE (NIVEAU 4) 3460	3460	Р	OC	EXT	LAN_FRE	FRE	2
BIEN PRONONCER LE FRANCAIS 0521 (LEVEL 1 OR 2 ONLY)	0521	Р	OC	EXT	LAN_FRE	FRE	1
PREPARATION AU DELF B1 ET B2 0520 (LEVEL 4 ONLY)	0520	Р	OC	EXT	LAN_FRE	FRE	2
ATELIER INTERCULTUREL DE CONVERSATION 3318 (LEVEL 3 ONLY)	3318	Р	0C	EXT	LAN_FRE	FRE	2

French Language Courses (FLE) are available to all INcoming exchange students (Year = IN), Bachelor and Master, and not mandatory.

Registered students will receive details for an online language test, which will be used to enroll them in FLE courses.

The course BIEN PRONONCER LE FRANCAIS 0521 is available to Level 1 and Level 2 students only. The course ATELIER INTERCULTUREL DE CONVERSATION 3318 is available to Level 3 students only. The course PRÉPARATION AU DELF B1 ET B2 0520 is available to Level 4 students only.